MIND Strengths: defined	Notes	Related Occupations & Fields
Material Reasoning: abilities that help us reason about the physical/material world - shape, motion, position or orientation in space of physical objects & the way those objects interact (43).	-Spatial reasoning -"Virtual 3D environment in the mind." -Imaginary system that can store & accurately display spatial info in a mental spatial matrix; along with the ability to rotate, reposition & modify images as well as interacting/combining with others	Engineer, mechanic, construction (electrician, carpenter, plumber, contractor), mathematician, interior designer, industrial designer, illustrator, graphic artist/designer, architectural drafting, architect, medicine (surgery, radiology, pathology, cardiology), painter, sculptor, photographer, filmmaker/director, landscaper, sailor, airplane pilot, orthodontist, dentist, dental hygienist.
	Flipside: gap between conceptual understanding & ability to express/ demonstrate in words.	
Interconnected Reasoning: abilities to spot connections between different objects, concepts or points of view; see how phenomena (like objects, ideas, events or experiences) are related to each other either by likeness/similarities or togetherness (associations like correlation or cause/effect) (83).	-Conceptual reasoning -Multiple perspective taking using techniques from various disciplines -Unite info into a single global/big picture view -reason using whole to part Flipside: secondary/distant relationships often take priority/focus over primary connections; most illustrated when speed, accuracy, reliability & precision are more valued than creativity, novelty or insight.	Computer or software designer (networks, programming, systems architecture), scientist (zoologist, biochemist, geneticist, chemist, environmental scientist, geologist, paleontologist, physicist, astronomer, astrophysicist), naturalist, environmentalist, inventor, museum director, clothing/fashion designer, tailor, seamstress, dancer, choreographer, musician, actor, chef, history (political science, sociology, anthropology, philosophy, comedian, nurse, therapist (physical, occupational, sports), trainer.
Narrative Reasoning: ability to construct a connected series of "mental scenes" from fragments of past experiences (episodic memory) that can be used to recall the past, explain the present, simulate potential future or imaginary scenarios & grasp & test important concepts (114).	-"Family historian with the poor memory" -Strong episodic memory (3 types of memory: ESP = episodic, semantic, procedural) -Thinking in stories (scene construction: 118) Flipside: bare semantic facts weaker at remembering; devoid of context, less likely to stick.	Poet, songwriter, novelist, literature, journalism, screenwriter, counseling, psychology, ministry, coaching, teaching, public speaking, politician, video game designer, attorney (especially litigation, tax law, criminal defense or prosecution, arbitration, sales, marketing, advertising, public relations.
Dynamic Reasoning: ability to accurately predict past or future states using episodic memory simulation; especially valuable for thinking about past/future states whose components are variable, incomplete or ambiguous and for making practical/best fit predictions or working hypotheses in settings where precise answers are not possible (143).	-"We just see patterns in advance" (167) -Thrive in situations of rapidly changing & ambiguous settings that others find most difficult Flipside: insight-based processing can appear passive, slow & may result in difficulty explaining intervening steps.	Entrepreneur, chief executive, finance (trader, investor, venture capitalist), small business owner, business consulting, logistics, planning, accounting (tax planning, consulting, CFO), economics (especially macroeconomics), medicine (immunology, rheumatology, endocrinology, oncology), farmer, rancher.